

Dr.Ziyad ALHAWAMDEH

Self-motivated to pursue and disseminate knowledge. Incorporate real-world experiences into coursework. Promote lifelong learning. Dedicated to the principles of academic integrity and intellectual honesty. Skilled at capturing students' attention and motivating them to learn.



✉ ziadhawamdeh@hotmail.com

☎ +962778421122

📍 Jordan - Jerash, Amman, Jordan

🌐 www.linkedin.com/in/ziyad-alhawamdeh-670b1715

WORK EXPERIENCE

Assistant Professor - Business Management

Jerash University

02/2013 - Present

Jerash - Jordan

Courses

- Strategic Management
- Research Method
- HR Management
- Material Management

Head of Strategic planning department

Jerash Private University - Quality Assurance Department

09/2013 - 09/2015

EDUCATION

Business Management - PHD

American University of Cyprus

02/2010 - 01/2013

Cyprus

MBA

New York Institution of Technology NYIT

07/2007 - 08/2009

Amman - Jordan

Business Administration BSC

Jerash Private University

07/2004 - 06/2007

Jerash- Jordan

PUBLICATIONS AND ACADEMIC CONFERENCES

Business Mangement

Mechanism and Existing Strategic Framework Adopted by the Senior Management at the Jordanian Higher Institutions for Responding to the Competitive Actions

Author(s)

Dr.Ziyad Hawamde

Nov 2014

Vol.6, No.27, 2014

European Journal of Business and Management

PUBLICATIONS AND ACADEMIC CONFERENCES

Business Management

IMPACT OF THE STRATEGIC STATEMENTS ADOPTED BY JORDANIAN PRIVATE UNIVERSITIES IN RELATION TO THEIR PERFORMANCE

Author(s)

Dr.Ziyad Al Hawamdeh

Jan 2013

Vol 9 ,No 2 ,2013

European Journal

Business Managemet

The degree of possessing strategic planning skills among academic leadership at the Jordanian private universities

Author(s)

Dr.Ziyad Al Hawamdeh

Jan 2012

Vol 8, No 13

European Scientific Journal

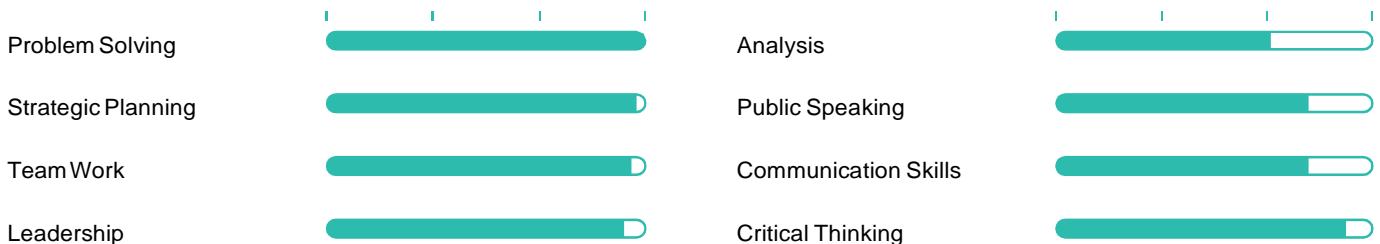
BUSINESS DEVELOPMENT

Talented business development professional with general and P&L management, strategic planning, budgeting, financial reporting, training and leadership qualifications and team-focused, results-oriented management style. Effective in reorganizing, streamlining and strengthening existing operations as well as identifying and capitalizing new business opportunities

Provide strategic, tactical and operating leadership to meet challenging start-up, turnaround and high-growth ventures. Combine strong planning, organizational and communications skills with the ability to independently plan and direct high-level business affairs

Analytical and decisive; expert negotiator and "deal maker." Readily visualize target and identify steps required to attain goal. Successfully negotiate new terms regarding contract procedures/service offerings to promote responsiveness, efficiency and profitability of business relationships. Build new revenue streams

TECHNICAL SKILLS



LANGUAGES



REFERENCES

Rector Prof Dr.Tyfun Turgay

"Akacan Technical University"

Contact: tayfyn.urgay@gmail.com - 0090 5338649495

Prof.Dr.Younes Meqdadi

"Arab Amman University"

Contact: megdadi@aau.edu.jo - 00962795718400